

Oriental Bank of Commerce (OBC IN)

High provision will continue to suppress earnings

INDIA | BANKING | Quarterly Update

Top takeaways from Q2FY17

- Performance continued to remain weak with net profit of Rs 1.5bn (-49% yoy) below expectation, due to lower non-interest income, higher expenses, and higher provisions.
- NII remains weak (-5% yoy) due to decline in credit growth (-2.5% yoy) and tepid NIM of 2.66% (-10bps qoq).
- * Asset-quality deteriorated as fresh slippages remained high at Rs 21.4bn (Rs 34.6bn in Q1FY17). Consequently, GNPA/NNPA increased by 182bps/82bps qoq to 12.36%/8.93%.

Key highlights

- Loan book growth remained weak (3% yoy) due to weak growth in corporate (+2%) and SME (-7%). Retail loan book grew 18% due to strong growth in home loans, while agri was up 19%. The muted growth in corporate credit is due to conversion of Rs 40bn SEB loan into UDAY bonds.
- Non-interest income growth buoyed 37% yoy, driven by strong treasury gains, however fee income growth remained weak due to poor credit off-take in corporate and SME loan book.
- Of the totals slippages of Rs 21.4bn (Rs 6.6bn including slippages from restructured loan book), significant contribution came from iron & steel and power.

Management comments / concall takeaways

- ✓ Significant exposure of Iron & steel has been recognized as stress (60% is recognized as NPA and 7% as restructured). Therefore incremental stress from this sector would be minimal compared to the stress seen in FY16.
- × Provision includes Rs750 mn for Punjab Food Credit.
- Outstanding loans under SDR and 5/25 refinancing amounts to Rs 51.3bn and Rs 20.2bn respectively, Of which Rs 21.7bn and Rs 12.6bn are NPAs respectively. SMA2 Rs114bn out of which restructured is Rs32bn.
- Employee expenses increased due to reduction in discount rate for calculation of pension liabilities. Employee cost also includes sick leave provision of Rs 750mn.

Outlook and valuation: High provision requirement will weaken earnings growth, translating into weak returns ratio for the next couple of years, thus overshadowing cheap valuation. Given subdued valuation, equity dilution will be book-value decretive. At CMP of Rs 126, the stock trades at 1x FY18 ABVPS of Rs 121. We downgrade to SELL (earlier Neutral) as it trades at par to its adjusted book value, which is not warranted given week earnings profile. We maintain our PT to Rs 90 (implying 0.75x FY18 adjusted book value).

10 November 2016

Sell (Downgrade)

CMP RS 126/ TARGET RS 90 (-29%)

COMPANY DATA

O/S SHARES (MN) :	346
MARKET CAP (RSBN) :	40
MARKET CAP (USDBN) :	0.6
52 - WK HI/LO (RS) :	158 / 75
LIQUIDITY 3M (USDMN) :	8.8
PAR VALUE (RS) :	10

SHARE HOLDING PATTERN, %

	Sep 16	Jun 16	Mar 16
FII / NRI :	58.4	58.4	55.2
FI / MF :	8.1	7.6	8.8
NON PRO:	20.9	21.9	24.1
PUBLIC:	3.7	2.4	4.4
GOVT :	9.0	9.7	7.5

Key Financials

Rs mn	FY16	FY17E	FY18E
Pre-prov ROE (%)	27.4	26.3	25.4
Pre-prov ROA (%)	1.6	1.6	1.6
Net Profit	1561	5491	7243
% growth	-68.6	251.8	31.9
Adj BVPS (Rs)	205	130	122
ROE (%)	1.2	3.9	4.8
P/E (x)	25.9	7.9	6.6
Adj P/BV (x)	0.61	0.97	1.04
EPS (Rs)	4.9	15.9	19.1

CHANGE IN ESTIMATES

	Revis	ed Est	% R	evision
Rs bn	FY17E	FY18E	FY7E	FY18E
NII	51.6	56.0	-7.6	-10.0
PPP	37.1	38.1	6.6	-1.0
Core PAT	5.5	7.2	103.4	18.7
EPS (Rs)	15.9	19.1	133.3	31.6

Manish Agarwalla, Pradeep Agrawal, Paresh Jain

(Rs bn)	Q2FY17	Q2FY16	yoy %	Q1FY17	qoq %	vs. expect. %	Comments
Net interest income	13.2	13.8	-4.9	12.0	9.2	4.5	NII was impacted due to weak credit growth
NIM (%)	2.7	2.8	(10bps)	2.4	30bps	26bps	Qoq improvement in NIM was due to decline in cost of funds
Advances	1430.4	1467.8	-2.5	1503.0	-4.8	-7.2	Growth remain muted due to weakness in corporate and SME loan book
Corporate advances	625.7	671.2	-6.8	699.5	-10.5		
Retail advances	191.2	174.9	9.3	183.3	4.3		
Deposit	2015.4	1992.0	1.2	2045.1	-1.5		Term deposit declined -1% yoy, CASA deposit grew 7.3% yoy
CASA	533.4	497.3	7.3	529.9	0.7		Savings deposit grew 10%, while demand deposit declined 1% yoy
CASA %	26.5	25.0	151bps	25.9	56bps		CASA ratio improved due to weak growth in term deposits
Core fee	2.2	2.4	-7.8	2.7	-19.9	-13.6	Fee income remains muted due to lack of pick up in corporate loan book
Trading gain	3.3	1.3	160.3	1.6	105.3	33.6	
Operating expenses	9.4	8.2	15.7	9.0	4.7	3.6	Employee expenses increased 25% yoy, other expenses increased 5% yoy.
Cost to income ratio (%)	60.3	48.5	1172bps	54.4	583bps		
Provision	7.7	5.7	36.0	7.5	3.2	3.3	NPA (Rs 6.9bn), Investment dep (Rs 55.6 bn), Std. adv. (Rs -520mn)
PAT	1.5	3.0	-49.1	1.0	52.2	-16.1	PAT was below expectation due to lower non interest income
Slippage	21.4	7.7	178.3	34.6	-38.2		Slippages from restructured loans were Rs 6.6bn
GNPA	12.4	5.7	666bps	11.5	91bps		
NNPA	8.9	3.6	538bps	8.1	82bps		PCR declined 86 bps qoq to 48.47%.
Tier 1 Capital %	10.3	8.4	184bps	9.2	109bps		Core equity capital at 8.75%



Result update					
(Rs mn)	Q2FY17	Q2FY16	yoy	Q1FY16	qoq Growth
			Growth		
Interest earned	46,953	50,296	-6.6	47,789	-1.8
Interest expended	33,797	36,465	-7.3	35,743	-5.4
Net interest income	13,156	13,831	-4.9	12,046	9.2
Net interest margins	2.66	2.76	-0.10	2.36	0.3
Non interest income	5,834	4,246	37.4	6,138	-4.9
Total Income	18,991	18,076	5.1	18,184	4.4
Total operating expenses	9,432	8,151	15.7	9,013	4.7
Payroll costs	5,617	4,508	24.6	5,383	4.3
Others	3,815	3,643	4.7	3,630	5.1
Pre-provision Profit	9,558	9,925	-3.7	9,171	4.2
Provisions & Contingencies	7745	5694	36.0	7504	3.2
% Operating income	81.0	57.4	23.7	81.8	-0.8
PBT	1,813	4,231	-57.1	1,667	8.8
Provision for Taxes	280	1,218	-77.0	660	-57.5
% of PBT	15.5	28.8	-13.3	39.6	-24.1
Net Profit	1,533	3,013	-49.1	1,007	52.2
Equity	3,462	2,999	15.4	3,462	0.0
EPS, Rs	4.4	10.0	-55.9	2.9	52.2
Advances	14,30,427	14,67,768	-2.5	15,03,010	-4.8
Deposits	20,15,378	19,92,007	1.2	20,45,080	
Advances / Deposits (%)	71.0	73.7	-2.7	73.5	
Gross NPAs	183825	85580	114.8	172089	
Gross NPAs (%)	12.4	5.7	6.66	11.5	
Net NPAs	127482	51891	145.7	117343	
Net NPAs (%)	8.930	3.6	5.38	8.1	
CAR – Tier I	10.3	8.4	1.8	9.2	
CAR – Total	13.4	10.8	2.5	12.4	

Source: Company, PhillipCapital India Research



Financials

Income Statement

Y/E Mar, Rs mn	FY15	FY16	FY17e	FY18e
Interest on Loans	151,450	147,941	136,105	140,188
Interest on Investments	46,699	47,750	49,469	51,448
Others	1,464	4,897	5,141	5,656
Total Interest Earned	199,614	200,587	190,716	197,292
Total Interest Expended	148,772	146,841	139,151	141,300
Net Interest Income	50,842	53,746	51,564	55,992
Total non-interest income	21,214	17,663	23,973	24,894
Total Income	72,056	71,408	75,537	80,886
Personnel Expenses	16,375	20,317	22,755	25,485
Other Expenses	13,411	14,271	15,698	17,268
Total Op expenses	29,785	34,588	38,453	42,753
Net Inc (Loss) before prov	42,271	36,821	37,084	38,132
Provision and contingencies	35,923	33,562	29,240	27,158
Net Inc (Loss) before tax	6,348	3,258	7,844	10,974
Provision for Income Tax	1,377	1,698	2,353	3,731
Net Profit	4,971	1,561	5,491	7,243

Balance Sheet

Dalanec Sincet				
Y/E Mar, Rs bn	FY15	FY16	FY17e	FY18e
Assets				
Cash & Bal with RBI	107,758	99,624	103,090	106,716
Loans, Adv & Int accrued	1,452,613	1,488,800	1,503,688	1,578,872
Investments	698,902	670,800	686,602	712,169
Fixed Assets (Net)	13,525	22,719	25,672	29,010
Other assets	32,338	93,472	102,820	113,102
Total Assets	2,305,136	2,375,415	2,421,872	2,539,869
Liabilities				
Share capital	2,998	3,214	3,462	3,795
Reserves and Surplus	128,576	134,125	141,355	151,933
Hybrid Capital	8,500	13,500	28,500	33,500
Debt	42,250	52,250	57,250	67,250
Borrowing	14,700	13,224	14,547	16,001
Total Deposits	2,042,838	2,092,630	2,115,314	2,205,583
Other liab incld prov	59,054	51,399	46,372	46,735
Total Liabilities	2,305,136	2,375,415	2,421,872	2,539,869

Source: Company, PhillipCapital India Research Estimates

Valuation Ratios

Valuation Natios				
	FY15	FY16	FY17e	FY18e
Earnings and Valuation Ratios				
Pre-provision Operating RoAE (%)	32.6	27.4	26.3	25.4
RoAE (%)	3.8	1.2	3.9	4.8
Pre-provision Operating ROA (%)	1.9	1.6	1.5	1.5
RoAB (%)	0.2	0.1	0.2	0.3
EPS (Rs.)	16.6	4.9	15.9	19.1
Dividend per share (Rs.)	3.3	0.7	2.5	3.0
Book Value (Rs.)	438.8	427.3	418.3	410.3
Adj BV (Rs.)	320.5	205.5	130.0	121.5
Revenue Analysis				
Interest income on IBA (%)	9.0	8.9	8.4	8.4
Interest cost on IBL (%)	7.2	6.9	6.3	6.2
NIM on IBA / AWF (%)	2.30	2.38	2.27	2.39
Core fee Inc / AWF (%)	0.5	0.4	0.5	0.5
Portfolio gains / Total Inc (%)	9.4	7.3	11.8	8.0
Op.Exp / TI (%)	45.2	52.0	56.9	57.1
Op.Exp / AWF (%)	1.3	1.5	1.7	1.8
Employee exps / Op exps (%)	55.0	58.7	59.2	59.6
Tax / Pre-tax earnings (%)	21.7	52.1	30.0	34.0
Asset Quality				
GNPAs / Gr Adv (%)	5.3	9.9	13.2	13.7
NNPAs / Net Adv (%)	3.4	6.9	9.7	10.2
Growth Ratio				
Loans (%)	4.4	2.5	1.0	5.0
Investments (%)	11.4	(4.0)	2.4	3.7
Deposits (%)	5.5	2.4	1.1	4.3
Networth (%)	2.6	10.6	4.9	6.8
Net Int Income (%)	(8.0)	5.7	(4.1)	8.6
Non-fund based income (%)	5.3	(1.1)	10.0	12.0
Non-Int Exp (%)	2.1	16.1	11.2	11.2
Profit Before Tax (%)	(59.8)	(48.7)	140.7	39.9
Net profit (%)	(56.4)	(68.6)	251.8	31.9
Asset / Liability Profile				
Avg Adv / Avg Dep (%)	24.2	24.7	26.0	27.2
Avg Invst / Avg Dep (%)	68.1	65.7	62.9	61.8
Incr Adv / Deposits (%)	33.3	33.1	32.3	32.4
Avg Cash / Avg Dep (%)	58.1	72.7	65.6	83.3
	6.3	5.0	4.8	4.9
Capital Adequacy Ratio:				
Tier I (%)	11.4	11.8	13.1	13.8
Internal Capital Generation rate (%)	8.7	9.1	10.3	10.7
NNPAs to Equity (%)	3.1	1.0	3.4	4.2



Stock Price, Price Target and Rating History



Rating Methodology

We rate stock on absolute return basis. Our target price for the stocks has an investment horizon of one year.

Rating	Criteria	Definition
BUY	>= +15%	Target price is equal to or more than 15% of current market price
NEUTRAL	-15% > to < +15%	Target price is less than +15% but more than -15%
SELL	<= -15%	Target price is less than or equal to -15%.

ORIENTAL BANK OF COMMERCE QUARTERLY UPDATE

Management					
Vineet Bhatnagar (Managin	g Director)		(91 22) 2483 1919		
Kinshuk Bharti Tiwari (Head	-Institutional Equity	y)	(91 22) 6667 9946		
Jignesh Shah (Head – Equity	Derivatives)		(91 22) 6667 9735		
Research					
Automobiles		IT Services		Pharma & Speciality Chem	
Dhawal Doshi	(9122) 6667 9769	Vibhor Singhal	(9122) 6667 9949	Surya Patra	(9122) 6667 9768
Nitesh Sharma, CFA	(9122) 6667 9965	Shyamal Dhruve	(9122) 6667 9992	Mehul Sheth	(9122) 6667 9996
Banking, NBFCs		Infrastructure		Strategy	
Manish Agarwalla	(9122) 6667 9962	Vibhor Singhal	(9122) 6667 9949	Naveen Kulkarni, CFA, FRM	(9122) 6667 9947
Pradeep Agrawal	(9122) 6667 9953	Deepak Agarwal	(9122) 6667 9944	Aashima Mutneja	(9122) 6667 9764
Paresh Jain	(9122) 6667 9948	Logistics, Transportation	& Midcap	Telecom	
Consumer & Retail		Vikram Suryavanshi	(9122) 6667 9951	Naveen Kulkarni, CFA, FRM	(9122) 6667 9947
Naveen Kulkarni, CFA, FRM	(9122) 6667 9947	Media		Manoj Behera	(9122) 6667 9973
Jubil Jain	(9122) 6667 9766	Manoj Behera	(9122) 6667 9973	Technicals	
Preeyam Tolia	(9122) 6667 9950	Metals		Subodh Gupta, CMT	(9122) 6667 9762
Cement		Dhawal Doshi	(9122) 6667 9769	Production Manager	
Vaibhav Agarwal	(9122) 6667 9967	Yash Doshi	(9122) 6667 9987	Ganesh Deorukhkar	(9122) 6667 9966
Economics		Mid-Caps & Database Ma	anager	Editor	
Anjali Verma	(9122) 6667 9969	Deepak Agarwal	(9122) 6667 9944	Roshan Sony	98199 72726
Engineering, Capital Goods		Oil & Gas		Sr. Manager – Equities Suppo	rt
Jonas Bhutta	(9122) 6667 9759	Sabri Hazarika	(9122) 6667 9756	Rosie Ferns	(9122) 6667 9971
Vikram Rawat	(9122) 6667 9986				
Sales & Distribution		_		Corporate Communicati	ons
Ashvin Patil	(9122) 6667 9991	Sales Trader		Zarine Damania	(9122) 6667 9976
Shubhangi Agrawal	(9122) 6667 9964	Dilesh Doshi	(9122) 6667 9747	Bharati Ponda	(9122) 6667 9943
Kishor Binwal	(9122) 6667 9989	Suniil Pandit	(9122) 6667 9745	Sharati i Shaa	(3122) 0007 33 13
Bhavin Shah	(9122) 6667 9974	Summanu	(3122)0007 37 13		
Ashka Mehta Gulati	(9122) 6667 9934	Execution			
Archan Vyas	(9122) 6667 9785	Mayur Shah	(9122) 6667 9945		
	(3222) 0001 3103	, ar onan	(3122)0007 3343		

Contact Information (Regional Member Companies)

SINGAPORE: Phillip Securities Pte Ltd 250 North Bridge Road, #06-00 RafflesCityTower, Singapore 179101 Tel: (65) 6533 6001 Fax: (65) 6535 3834 www.phillip.com.sg

JAPAN: Phillip Securities Japan, Ltd 4-2 Nihonbashi Kabutocho, Chuo-ku Tokyo 103-0026 Tel: (81) 3 3666 2101 Fax: (81) 3 3664 0141 www.phillip.co.jp

THAILAND: Phillip Securities (Thailand) Public Co. Ltd. 15th Floor, VorawatBuilding, 849 Silom Road,

Silom, Bangrak, Bangkok 10500 Thailand Tel (66) 2 2268 0999 Fax: (66) 2 2268 0921

www.phillip.co.th

UNITED STATES: Phillip Futures Inc. 141 W Jackson Blvd Ste 3050 The Chicago Board of TradeBuilding Chicago, IL 60604 USA Tel (1) 312 356 9000 Fax: (1) 312 356 9005 MALAYSIA: Phillip Capital Management Sdn Bhd

B-3-6 Block B Level 3, Megan Avenue II, No. 12, Jalan Yap Kwan Seng, 50450 Kuala Lumpur Tel (60) 3 2162 8841 Fax (60) 3 2166 5099

www.poems.com.my

INDONESIA: PT Phillip Securities Indonesia ANZTower Level 23B, Jl Jend Sudirman Kav 33A, Jakarta 10220, Indonesia Tel (62) 21 5790 0800 Fax: (62) 21 5790 0809 www.phillip.co.id

> FRANCE: King & Shaxson Capital Ltd. 3rd Floor, 35 Rue de la Bienfaisance

75008 Paris France Tel (33) 1 4563 3100 Fax: (33) 1 4563 6017 www.kingandshaxson.com

AUSTRALIA: PhillipCapital Australia

Level 10, 330 Collins Street Melbourne, VIC 3000, Australia Tel: (61) 3 8633 9800 Fax: (61) 3 8633 9899 www.phillipcapital.com.au

INDIA

PhillipCapital (India) Private Limited

No. 1, 18th Floor, Urmi Estate, 95 Ganpatrao Kadam Marg, Lower Parel West, Mumbai 400013 Tel: (9122) 2300 2999 Fax: (9122) 6667 9955 www.phillipcapital.in

HONG KONG: Phillip Securities (HK) Ltd 11/F United Centre 95 Queensway Hong Kong Tel (852) 2277 6600 Fax: (852) 2868 5307 www.phillip.com.hk

CHINA: Phillip Financial Advisory (Shanghai) Co. Ltd.

No 550 Yan An East Road, OceanTower Unit 2318 Shanghai 200 001

Tel (86) 21 5169 9200 Fax: (86) 21 6351 2940 www.phillip.com.cn

UNITED KINGDOM: King & Shaxson Ltd.

6th Floor, Candlewick House, 120 Cannon Street London, EC4N 6AS Tel (44) 20 7929 5300 Fax: (44) 20 7283 6835

www.kingandshaxson.com

SRI LANKA: Asha Phillip Securities Limited

Level 4, Millennium House, 46/58 Navam Mawatha, Colombo 2, Sri Lanka

Tel: (94) 11 2429 100 Fax: (94) 11 2429 199

www.ashaphillip.net/home.htm



Disclosures and Disclaimers

PhillipCapital (India) Pvt. Ltd. has three independent equity research groups: Institutional Equities, Institutional Equity Derivatives, and Private Client Group. This report has been prepared by Institutional Equities Group. The views and opinions expressed in this document may, may not match, or may be contrary at times with the views, estimates, rating, and target price of the other equity research groups of PhillipCapital (India) Pvt. Ltd.

This report is issued by PhillipCapital (India) Pvt. Ltd., which is regulated by the SEBI. PhillipCapital (India) Pvt. Ltd. is a subsidiary of Phillip (Mauritius) Pvt. Ltd. References to "PCIPL" in this report shall mean PhillipCapital (India) Pvt. Ltd unless otherwise stated. This report is prepared and distributed by PCIPL for information purposes only, and neither the information contained herein, nor any opinion expressed should be construed or deemed to be construed as solicitation or as offering advice for the purposes of the purchase or sale of any security, investment, or derivatives. The information and opinions contained in the report were considered by PCIPL to be valid when published. The report also contains information provided to PCIPL by third parties. The source of such information will usually be disclosed in the report. Whilst PCIPL has taken all reasonable steps to ensure that this information is correct, PCIPL does not offer any warranty as to the accuracy or completeness of such information. Any person placing reliance on the report to undertake trading does so entirely at his or her own risk and PCIPL does not accept any liability as a result. Securities and Derivatives markets may be subject to rapid and unexpected price movements and past performance is not necessarily an indication of future performance.

This report does not regard the specific investment objectives, financial situation, and the particular needs of any specific person who may receive this report. Investors must undertake independent analysis with their own legal, tax, and financial advisors and reach their own conclusions regarding the appropriateness of investing in any securities or investment strategies discussed or recommended in this report and should understand that statements regarding future prospects may not be realised. Under no circumstances can it be used or considered as an offer to sell or as a solicitation of any offer to buy or sell the securities mentioned within it. The information contained in the research reports may have been taken from trade and statistical services and other sources, which PCIL believe is reliable. PhillipCapital (India) Pvt. Ltd. or any of its group/associate/affiliate companies do not guarantee that such information is accurate or complete and it should not be relied upon as such. Any opinions expressed reflect judgments at this date and are subject to change without notice.

Important: These disclosures and disclaimers must be read in conjunction with the research report of which it forms part. Receipt and use of the research report is subject to all aspects of these disclosures and disclaimers. Additional information about the issuers and securities discussed in this research report is available on request.

Certifications: The research analyst(s) who prepared this research report hereby certifies that the views expressed in this research report accurately reflect the research analyst's personal views about all of the subject issuers and/or securities, that the analyst(s) have no known conflict of interest and no part of the research analyst's compensation was, is, or will be, directly or indirectly, related to the specific views or recommendations contained in this research report.

Additional Disclosures of Interest:

Unless specifically mentioned in Point No. 9 below:

- The Research Analyst(s), PCIL, or its associates or relatives of the Research Analyst does not have any financial interest in the company(ies) covered in this report.
- 2. The Research Analyst, PCIL or its associates or relatives of the Research Analyst affiliates collectively do not hold more than 1% of the securities of the company (ies)covered in this report as of the end of the month immediately preceding the distribution of the research report.
- 3. The Research Analyst, his/her associate, his/her relative, and PCIL, do not have any other material conflict of interest at the time of publication of this research report.
- 4. The Research Analyst, PCIL, and its associates have not received compensation for investment banking or merchant banking or brokerage services or for any other products or services from the company(ies) covered in this report, in the past twelve months.
- 5. The Research Analyst, PCIL or its associates have not managed or co-managed in the previous twelve months, a private or public offering of securities for the company (ies) covered in this report.
- 6. PCIL or its associates have not received compensation or other benefits from the company(ies) covered in this report or from any third party, in connection with the research report.
- 7. The Research Analyst has not served as an Officer, Director, or employee of the company (ies) covered in the Research report.
- 8. The Research Analyst and PCIL has not been engaged in market making activity for the company(ies) covered in the Research report.
- 9. Details of PCIL, Research Analyst and its associates pertaining to the companies covered in the Research report:

Sr. no.	Particulars	Yes/No
1	Whether compensation has been received from the company(ies) covered in the Research report in the past 12 months for	No
	investment banking transaction by PCIL	
2	Whether Research Analyst, PCIL or its associates or relatives of the Research Analyst affiliates collectively hold more than 1% of the	No
	company(ies) covered in the Research report	
3	Whether compensation has been received by PCIL or its associates from the company(ies) covered in the Research report	No
4	PCIL or its affiliates have managed or co-managed in the previous twelve months a private or public offering of securities for the	No
	company(ies) covered in the Research report	
5	Research Analyst, his associate, PCIL or its associates have received compensation for investment banking or merchant banking or	No
	brokerage services or for any other products or services from the company(ies) covered in the Research report, in the last twelve	
	months	

Independence: PhillipCapital (India) Pvt. Ltd. has not had an investment banking relationship with, and has not received any compensation for investment banking services from, the subject issuers in the past twelve (12) months, and PhillipCapital (India) Pvt. Ltd does not anticipate receiving or intend to seek compensation for investment banking services from the subject issuers in the next three (3) months. PhillipCapital (India) Pvt. Ltd is not a market maker in the securities mentioned in this research report, although it, or its affiliates/employees, may have positions in, purchase or sell, or be materially interested in any of the securities covered in the report.

Suitability and Risks: This research report is for informational purposes only and is not tailored to the specific investment objectives, financial situation or particular requirements of any individual recipient hereof. Certain securities may give rise to substantial risks and may not be suitable for certain investors. Each investor must make its own determination as to the appropriateness of any securities referred to in this research report based upon the legal, tax and accounting considerations applicable to such investor and its own investment objectives or strategy, its financial situation and its investing experience. The value of any security may be positively or adversely affected by changes in foreign exchange or interest rates, as well as by other financial, economic, or political factors. Past performance is not necessarily indicative of future performance or results.



ORIENTAL BANK OF COMMERCE QUARTERLY UPDATE

Sources, Completeness and Accuracy: The material herein is based upon information obtained from sources that PCIPL and the research analyst believe to be reliable, but neither PCIPL nor the research analyst represents or guarantees that the information contained herein is accurate or complete and it should not be relied upon as such. Opinions expressed herein are current opinions as of the date appearing on this material, and are subject to change without notice. Furthermore, PCIPL is under no obligation to update or keep the information current. Without limiting any of the foregoing, in no event shall PCIL, any of its affiliates/employees or any third party involved in, or related to computing or compiling the information have any liability for any damages of any kind including but not limited to any direct or consequential loss or damage, however arising, from the use of this document.

Copyright: The copyright in this research report belongs exclusively to PCIPL. All rights are reserved. Any unauthorised use or disclosure is prohibited. No reprinting or reproduction, in whole or in part, is permitted without the PCIPL's prior consent, except that a recipient may reprint it for internal circulation only and only if it is reprinted in its entirety.

Caution: Risk of loss in trading/investment can be substantial and even more than the amount / margin given by you. The recipient should carefully consider whether trading/investment is appropriate for the recipient in light of the recipient's experience, objectives, financial resources and other relevant circumstances. PCIPL and any of its employees, directors, associates, group entities, or affiliates shall not be liable for losses, if any, incurred by the recipient. The recipient is further cautioned that trading/investments in financial markets are subject to market risks and are advised to seek trading/investment advice before investing. There is no guarantee/assurance as to returns or profits or capital protection or appreciation. PCIPL and any of its employees, directors, associates, group entities, affiliates are not inducing the recipient for trading/investing in the financial market(s). Trading/Investment decision is the sole responsibility of the recipient.

For U.S. persons only: This research report is a product of PhillipCapital (India) Pvt Ltd., which is the employer of the research analyst(s) who has prepared the research report. The research analyst(s) preparing the research report is/are resident outside the United States (U.S.) and are not associated persons of any U.S.-regulated broker-dealer and therefore the analyst(s) is/are not subject to supervision by a U.S. broker-dealer, and is/are not required to satisfy the regulatory licensing requirements of FINRA or required to otherwise comply with U.S. rules or regulations regarding, among other things, communications with a subject company, public appearances, and trading securities held by a research analyst account.

This report is intended for distribution by PhillipCapital (India) Pvt Ltd. only to "Major Institutional Investors" as defined by Rule 15a-6(b)(4) of the U.S. Securities and Exchange Act, 1934 (the Exchange Act) and interpretations thereof by the U.S. Securities and Exchange Commission (SEC) in reliance on Rule 15a 6(a)(2). If the recipient of this report is not a Major Institutional Investor as specified above, then it should not act upon this report and return the same to the sender. Further, this report may not be copied, duplicated, and/or transmitted onward to any U.S. person, which is not a Major Institutional Investor.

In reliance on the exemption from registration provided by Rule 15a-6 of the Exchange Act and interpretations thereof by the SEC in order to conduct certain business with Major Institutional Investors, PhillipCapital (India) Pvt Ltd. has entered into an agreement with a U.S. registered broker-dealer, Decker & Co, LLC. Transactions in securities discussed in this research report should be effected through Decker & Co, LLC or another U.S. registered broker dealer.

If Distribution is to Australian Investors

This report is produced by PhillipCapital (India) Pvt Ltd and is being distributed in Australia by Phillip Capital Limited (Australian Financial Services Licence No. 246827).

This report contains general securities advice and does not take into account your personal objectives, situation and needs. Please read the Disclosures and Disclaimers set out above. By receiving or reading this report, you agree to be bound by the terms and limitations set out above. Any failure to comply with these terms and limitations may constitute a violation of law. This report has been provided to you for personal use only and shall not be reproduced, distributed or published by you in whole or in part, for any purpose. If you have received this report by mistake, please delete or destroy it, and notify the sender immediately.

PhillipCapital (India) Pvt. Ltd.

Registered office: No. 1, 18th Floor, Urmi Estate, 95 Ganpatrao Kadam Marg, Lower Parel West, Mumbai 400013